

Career opportunities at



when reputation counts

Chief Operating Officer **National Office, Melbourne**

11th February 2010

Reporting to the CEO, this role aims to strengthen our national business network to ensure overall performance and profitability targets are achieved, in harmony with the execution of state business plans.

Pivotal to this mission is having the vision and drive to provide superior customer service; develop individual management and staff potential; maintain the integrity of our relationships with customers/suppliers; and ensure compliance with our HACCP and national safety obligations.

This position calls for a strategic and analytical thinker who is characterised by personal integrity, strength in leadership, quality decision making, operational intelligence and financial acumen.

A snapshot of accountabilities includes: Directing state operations, striving for excellence and efficiencies linked to sales, operations and administration activities ★ Ensuring supplier and customer interactions enhance the reputation of PFD as the first choice within the industry. ★ Working collaboratively with the Chief Financial Officer in the analysis of operational performance, identifying commercial opportunities and providing relevant recommendations to the Board and Senior Executive team ★ Focusing on the professional and successful recruitment of managers and staff, while planning and forecasting future workforce and succession requirements ★ Reinforcing and promoting the development of a unified internal culture that supports company values and sense of individual equity.

At a minimum, the successful candidate will possess: Comprehensive knowledge of, and experience in, the Food Service Industry ★ High level of experience in the management of multi faceted business operations with a supply chain emphasis ★ Possess significant financial acumen ★ Ability to manage diverse relationships within a matrix organization ★ Exceptional communication skills at all levels.

Forward your covering letter and resume by Thursday **February 18, 2010** to:
Brian Watson – Group HR Manager
bwatson@pfdfoods.com.au

The company requires existing employees to advise their respective manager of their intent to submit an application for this role prior to doing so. We are an Equal Opportunity Employer.